



ALEXANDER SUNG

Product Manager

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ABOUT ME

How do I create effective products? Gather thorough user research, develop intuitive UI/UX design, and analyze compelling data to make the most informed business decisions. My passion is designing products that you can't live without and building incredible cross-functional teams. When I'm not working, you can find me surfing Product Hunt, playing Ultimate Frisbee, investing with Bitcoins (that I've mined since 2011), or exploring delicious Omakase experiences.

EXPERIENCE

2020 - 2022

• TURING

SENIOR PRODUCT MANAGER

- Joined as 2nd Senior PM hire → Grew product team to 25+ people
- Went from team of under 60 people to currently over 750+ people at Turing
- Turing went from Series A → Series B (\$1.1B+ valuation) → Series D (\$155M+ raised)
- Interviewed, hired, and onboarded PMs, product analytics, and director roles
- Led 3 of Turing's core products: Matching, Self-Serve, and Workplace
- Scaled our matched developers by over 10x from under 100K devs to 1M+ devs
- Owned the product roadmap with CEO and executive team
- Moved our NorthStar metrics and scaled revenue by over 17x for last 1.5 years

2019 - 2020

• JUNIPER NETWORKS

SENIOR PRODUCT MANAGER

- Mist Systems acquired by Juniper Networks for over \$405+ million
- Delivered the first AI-driven network to Fortune 10 and Fortune 50 companies
- Reached over 150% year-over-year growth at Juniper Networks
- Named Visionary → Became Market Leader in Gartner Magic Quadrant
- Voted the best product in Wired & Wireless LAN Access
- Developed new processes for agile development for Marvis Chatbot, AI for IT

2018 - 2019

• MIST SYSTEMS

PRODUCT MANAGER

- 1st PM hire at Mist System worked directly with CEO, CTO, and VP of Product
- Responsible for the world-class user experience for all of Mist's core products
- Rapidly increased North Star metric of growth, engagement, and retention metrics
- Built the MVP and foundation for Marvis, Mist System's AI-driven network
- Owned product roadmap with VP of Product, CEO, and CTO

For more background, please visit www.alextsung.com